

WELCOME





WELCOME

To the BEAD Success Summit!



David Stehlin
CEO
TIA



Helpful Information

Please silence phones/devices during sessions.

Event Wi-Fi Information:

Network: **Marriott_CONFERENCE**

Passcode: **BEAD23**

Phone charging station is in the back of the room.

Download the Mobile App to access the agenda, speaker bio's, special announcements and more!

Exhibit Hall hours 1pm – 5pm

Have Questions? Visit the Registration Desk for help.

Download the **BEAD Success Summit Mobile App**:

STEP 1 - Download the **Aventri Events App** in your app store (Apple or Android)

STEP 2 - Input Access Code:

790087

STEP 3 - Enter the email address you used to register

STEP 4 - Input **BEAD23** for your password



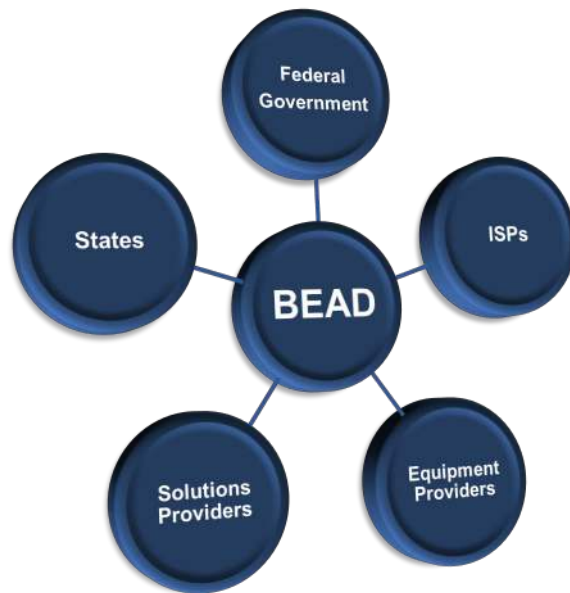
Strong Industry Support

Over 400 Global Members and Participants





Purpose of the BEAD Success Summit





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W)B)K



Meet the Exhibitors!

Adtran

Amphenol Network Solutions

Avion Networks

Calix

CHR Solutions

CommScope

Corning

DZS

Ericsson

Irby

Nokia

Ribbon

Sabre Industries

Superior Essex

TIA

Vantage Point

Wesco



Day 2 - April 20

Start Time	Sessions	Speakers
7:30	Breakfast	
8:30	Opening Remarks	David Stehlin, TIA
8:45	Keynote	Kevin Gallagher, U.S. Department of Commerce
9:00	Broadband Funding and Investments	Blair Levin, Brookings Institute
9:15	Sharing the Cost and Benefits of Building Broadband Networks	Courtney Dozier, NTIA Elena Thaxton, New Jersey Broadband Office Meghan Sandfoss, Kentucky Broadband Office Moderator: Greg Bathrick, Calix
10:00	Buy America Update	Will Arbuckle, NTIA
10:15	Break	
10:45	The Effects of Climate Change on Broadband Networks	Ben DeAngelo, NOAA
11:00	Building in Climate Resiliency	Russell Hanser, NTIA Glen Howie, Arkansas Broadband Office Thomas Tyler, Louisiana Broadband Office Moderator: William Marx, DZS
11:30	Lessons Learned from Previous Broadband Grant Programs	Erin Scarborough, AT&T Teresa Ferguson, NRTC Moderator: Nathan Weber, P.E., Vantage Point
12:15	Lunch	Geoff Burke, DZS
1:00	Exhibits	
1:30	The Importance of Supporting Anchor Institutions	John Windhausen, Jr., SHLB Coalition
2:00	Stretching BEAD Funds to the Hard-to-Reach with Fixed Wireless Network Technology	Craig Schwechel, Ericsson Greg Agami, UScellular Mark Gibson, CommScope Will Adams, T-Mobile Moderator: Leslie Barnes, Qualcomm
3:00	NTIA / SBLN Closed Door Session	
5:00	Event Close	



The Importance of the BEAD Program for America



Kevin Gallagher
Senior Advisor to the U.S. Secretary of Commerce

**INTERNET
FOR ALL**

INTERNETFORALL.GOV

Kevin Gallagher
Senior Advisor to Sec. Raimondo

TIA BEAD Success Summit, April 20, 2023



RELIABLE, AFFORDABLE, HIGH-SPEED INTERNET

The logo features a thick red line that forms a rounded rectangular border around the text. On the right side, the line extends upwards and curves into three concentric, semi-circular arcs, resembling a Wi-Fi signal icon. The text is centered within this red frame.

INTERNET FOR ALL

INTERNETFORALL.GOV

OUR GENERATION'S MOMENT





DIGITAL DIVIDE

CLOSING THE GAP

Parents struggle with remote learning while working from home: 'I'm constantly failing'

Published Thu, Sep 17 2020 • 8:30 AM EDT

 Megan Leonhardt
@MEGAN_LEONHARDT

Virtually no internet: Rural NC families struggle with online access for school-age children

North Carolina's market-driven model for delivering Internet has left many residents with poor access or no access to what's become an essential service in the era of virtual classroom instruction.

September 15, 2020

The digital divide has left millions of school kids behind

US schools are going back to in-person learning as COVID ebbs, but the so-called homework gap will persist.

 Marguerite Reardon
May 5, 2021 2:08 pm EDT

TELEHEALTH NEWS

Digital Divide Limits Telehealth Use in Rural Areas

Why Students Still Can't Access Remote Learning: How Schools Can Help

 By Mark Lieberman — September 15, 2020 8 min read

Why rural Americans are having a hard time working from home

By Harmeet Kaur, CNN
Updated 8:14 AM ET, Wed April 29, 2020

Survey: Low-income families strained by distance learning

October 21, 2020

Multi-generational efforts are helping overcome a lack of technological proficiency

By Ross Brenneman

"But here in the United States of America, how many times have you seen a mom or a dad drive up to a parking lot outside a McDonald's just so they could get connected to the Internet so their kid could do their homework during the pandemic, literally? It's just not right. It's not who we are."

-PRESIDENT JOE BIDEN



NO INTERNET CONNECTION

**MEANINGFUL
CONNECTIVITY
IS VITAL FOR
AMERICA'S
ECONOMIC
FUTURE**

**THOUSANDS
OF GOOD-
PAYING JOBS**



NTIA WORKFORCE RESOURCES FOR ELIGIBLE ENTITIES

GOAL:

All projects will have a highly skilled workforce prepared to connect the unserved and underserved.



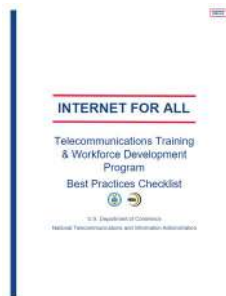
Workforce Planning Guide

Serves as a resource for Eligible Entities designing workforce plans and standards for subgrantees, offering strategies and recommended approaches.



Workforce Requirements and Guidance Webinar

Delivers an overview of workforce strategies for BIL implementation.



Telecommunications Training & Workforce Development Program Best Practices Checklist (Forthcoming)



Regional Director & FPO Coverage



Northern Plains: Robyn Madison

- CO: Sarah Smith
- IA: Chris Hall
- KS: Melinda Stanley
- MT: Robyn Madison
- NE: Tom Rolfes
- ND & SD: Kim Owen
- WY: Sarah Smith

Midwest: Phil Lehmkuhler

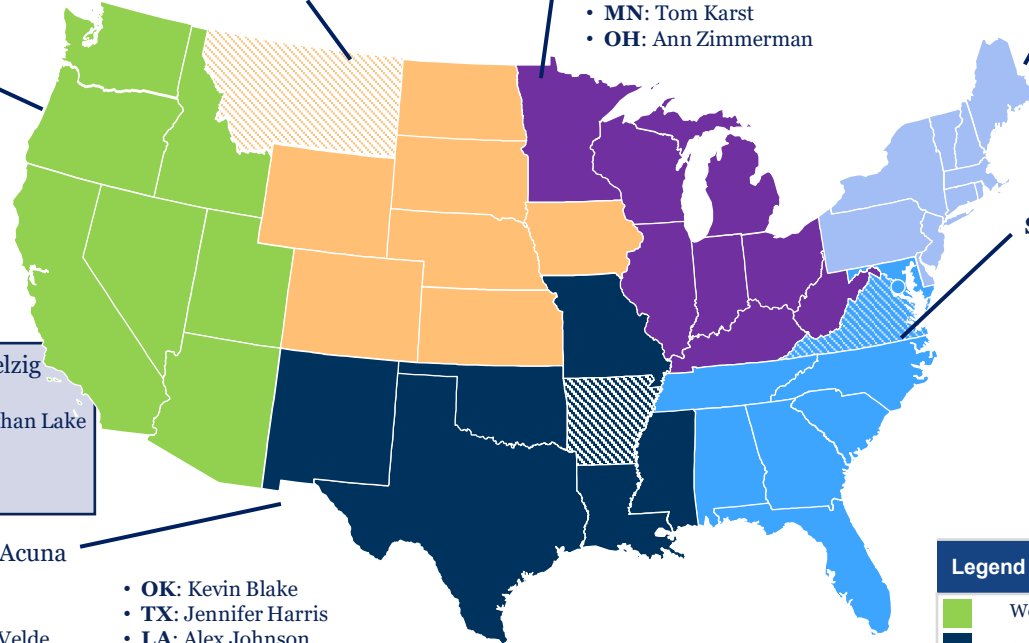
- IL: Greg Claus
- IN: Graham Fishell
- KY: Chip Spann
- MI: Ben Fineman
- MN: Tom Karst
- OH: Ann Zimmerman
- WV: Chip Spann
- WI: Carah Koch

Northeast: Wendy Lader

- CT, MA, RI: Stuart Freiman
- DE: Will Rau
- NH & VT: Clay Purvis
- NJ: Brynn Deprey
- NY: Jodia Vanel
- ME: Brooke Barron
- PA: Nicole Ugarte

West: Susan Walters

- AZ: Nicole Umayam
- CA: Gladys Palpallatoc & Marina Maclatchie
- HI*: Laura Arcibal
- ID & OR: Eric Forsch
- NV: Jack Conroy
- UT: Vikram Ravi
- WA: Tracey Blackburn



Territories*/Alaska*: Tim Stelzig

- AK: Tyler Sachtleben
- Am. Samoa, Guam, CNMI: Ethan Lake
- PR: William Navas Garcia
- USVI†: Tim Stelzig

Southwest: Luis Acuna

- AR: Luis Acuna
- MS: Ty James
- MO: Amy VanDeVelde
- NM: Heidi Byrd
- OK: Kevin Blake
- TX: Jennifer Harris
- LA: Alex Johnson

Southeast: Chris Bolling

- AL: Wade Perry
- DC: Gilbert Resendez
- FL: Carlos Nathan
- SC: Larry Chadwick
- GA: Alex Johnson
- MD: Michael Paroby
- NC: Will Rau
- TN: Paige Shapiro
- VA: Chris Bolling

Legend			
■	West	■	Northeast
■	Northern Plains	■	Midwest
■	Southwest	■	Southeast

*Not depicted on map

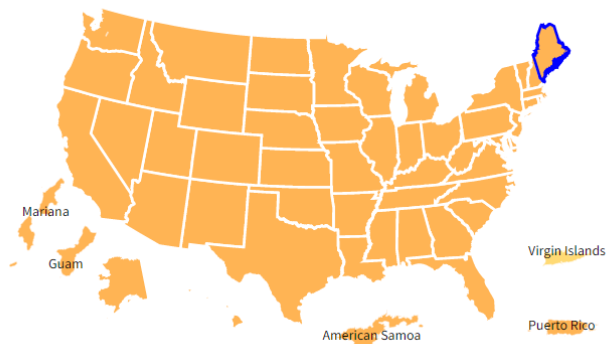


INTERNET FOR ALL MAP

Program Progress by State & Territory

Broadband Equity, Access, and Development (BEAD) ▾

Maine ▾



Maine

BEAD Program Status
Planning Grant Awarded

CONTACT INFORMATION

Federal Program Officer:
Brooke Barron
bbarron@ntia.gov

State Broadband Office Contact:
Andrew Butcher
abutcher@maineconnectivity.org

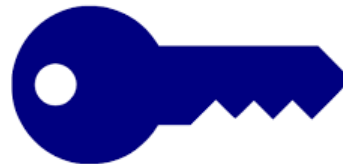


**BEAD
WITHOUT
EQUITY = BAD**

“THE FIVE-YEAR ACTION PLAN...SHOULD THEREFORE INCORPORATE THE...STATE DIGITAL EQUITY PLAN, *AS AN ELIGIBLE ENTITY CANNOT HAVE A FIVE-YEAR ACTION PLAN THAT DOES NOT ADDRESS DIGITAL EQUITY.*”

ONCE IN A GENERATION





KEYS TO BEAD SUCCESS

- Highly skilled workforce
- Partnership between NTIA and States
- Authentic stakeholder engagement
- Equity at the forefront
- Make the investment once
- Predictable, timely permitting
- Supply chains **Made in America**

STATE OF THE UNION

*We're making sure that **every community has access to affordable, high-speed internet ...***

*... And when we do these projects, **we're going to Buy American.***

Buy American has been the law of the land since 1933. But for too long, past administrations have found ways to get around it.

Not anymore.

*Tonight, I'm also **announcing new standards to require all construction materials used in federal infrastructure projects to be made in America.***

*American-made **lumber, glass, drywall, fiber optic cables.***





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Broadband Funding and Investments



Blair Levin
Senior Fellow
Brookings Institute



Sharing the Costs and Benefits of Building Broadband Networks

Moderator:



Greg Bathrick
VP, Commercial
Development
Calix



Courtney Dozier
Deputy Director for
BEAD Program
NTIA



Elena Thaxton
Senior Program
Manager
**New Jersey
Broadband
Connectivity**



Meghan Sandfoss
Executive Director
**Kentucky Broadband
Office**



Buy America Update



Will Arbuckle
Policy Advisor
NTIA



The Effects of Climate Change on Broadband Networks



Ben DeAngelo
Deputy Director of Climate
Program Office
NOAA



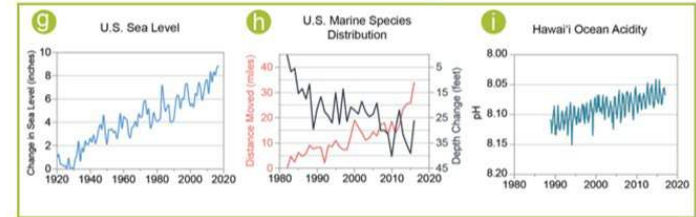
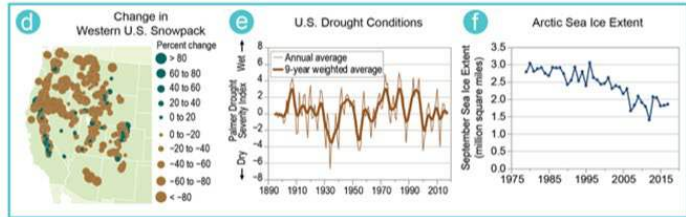
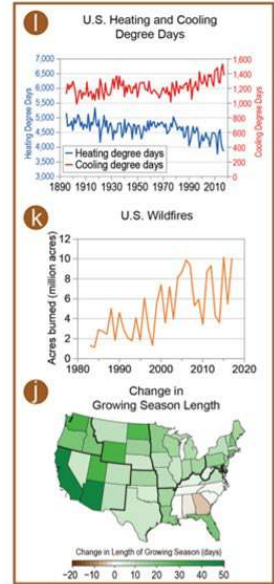
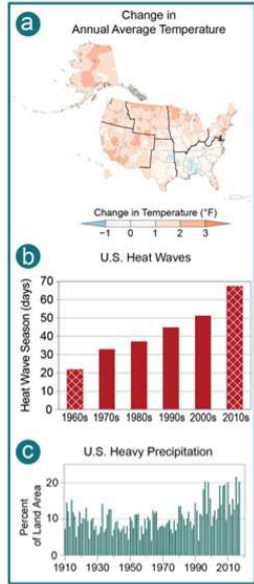
The Importance of Accounting for a Changing Climate for Broadband Infrastructure

Benjamin DeAngelo, Deputy Director
Climate Program Office in NOAA Research





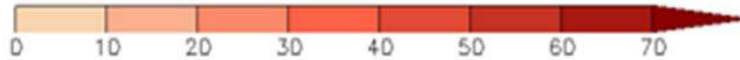
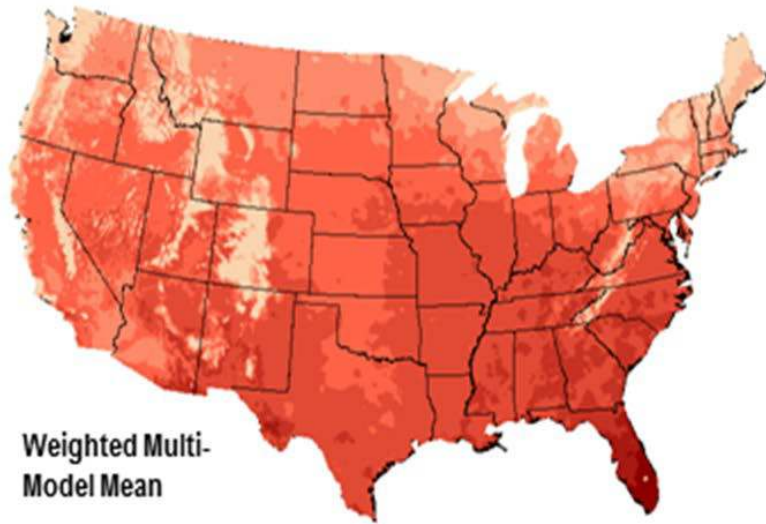
Multiple observations show signs of a changing climate



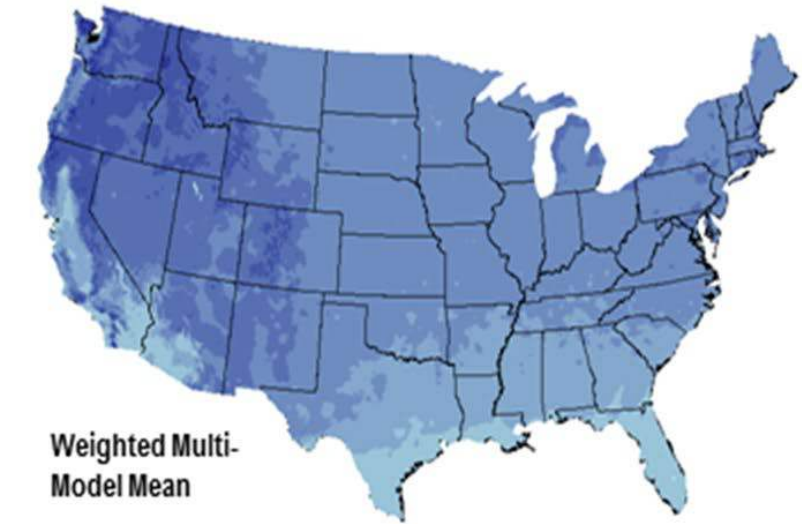


Projected Changes in Temperature Extremes

Projected Change in Number of Days Above 90°F
Mid-21st Century, Higher Emissions



Project Change in Number of Days Below 32°F
Mid-21st Century, Higher Emissions

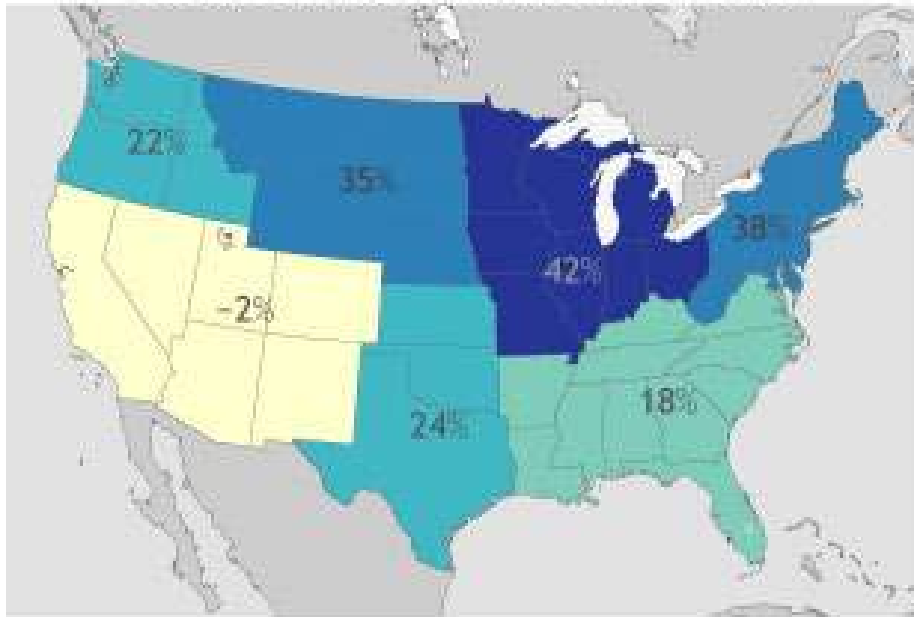




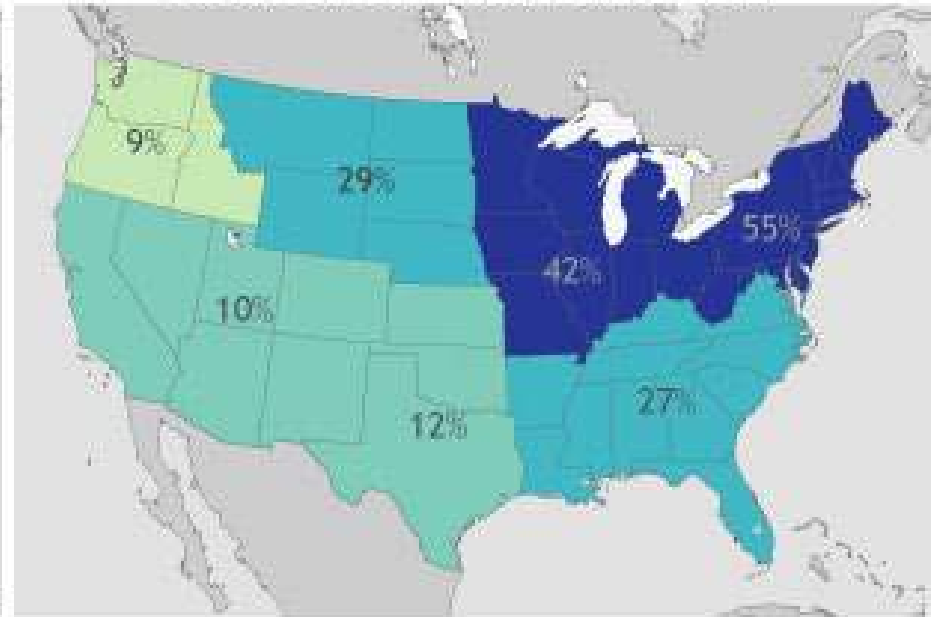
Projected changes in precipitation extremes

Change in extreme precipitation across the United States

Observed long-term change (1901–2016)



Observed recent change (1958–2016)

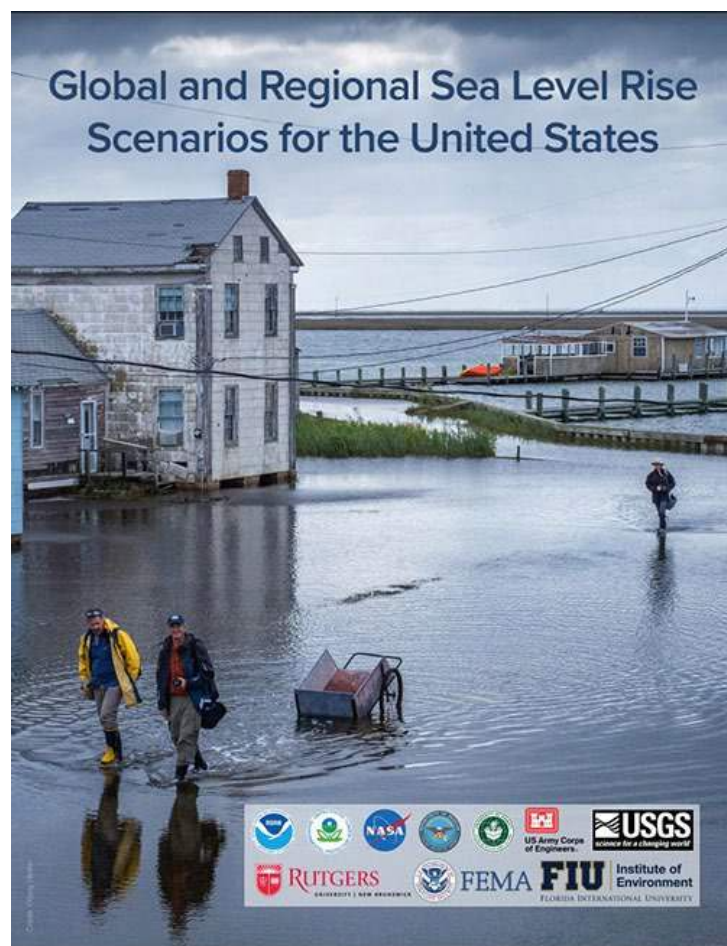




Sea level along the U.S. coastline is projected to rise, on average, 10 - 12 inches (0.25 - 0.30 meters) in the next 30 years (2020 - 2050).

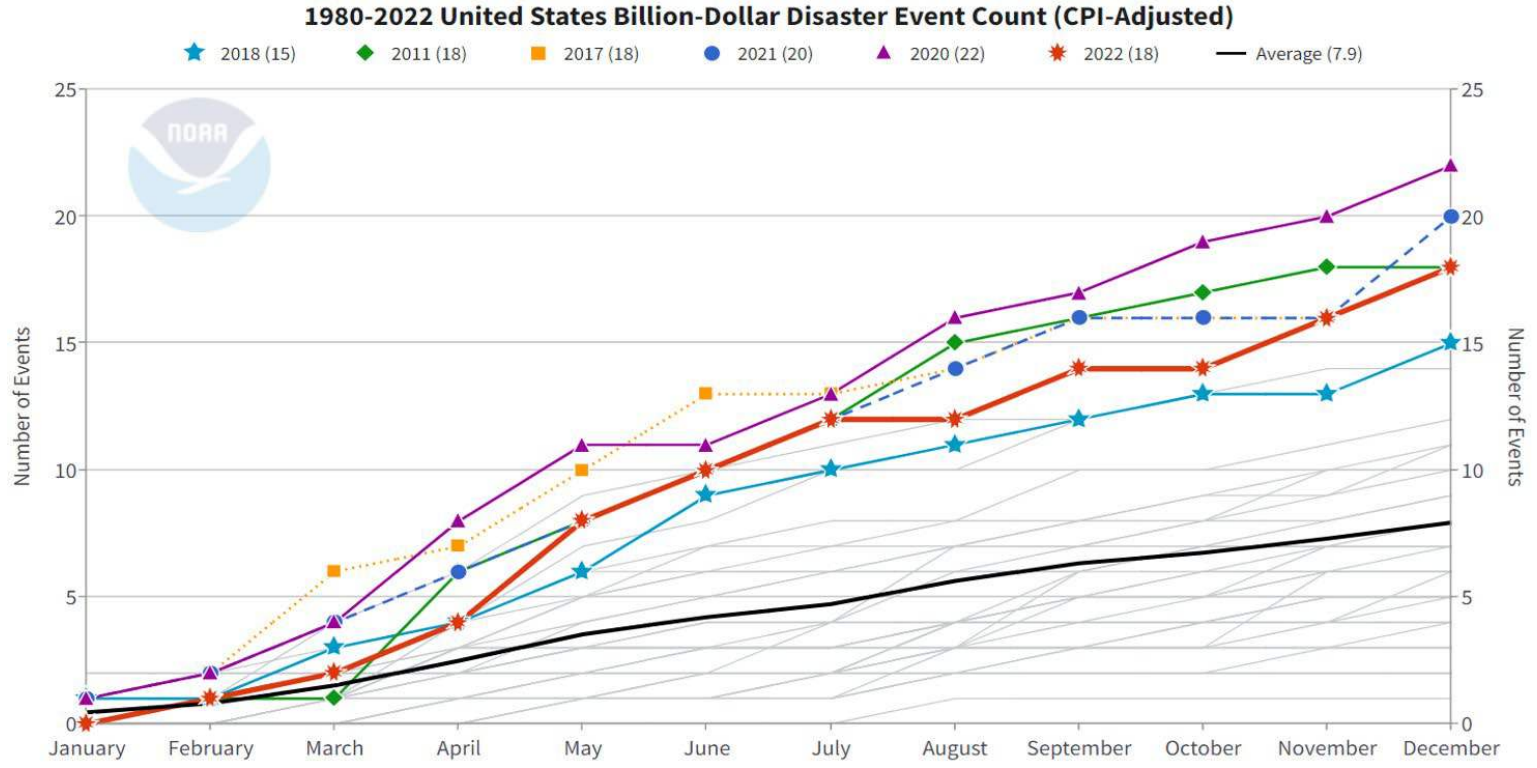
Sea level rise will vary regionally along U.S. coasts because of changes in both land and ocean height.

Sea level rise will create a profound shift in coastal flooding over the next 30 years by causing tide and storm surge heights to increase and reach further inland. By 2050, “moderate” (typically damaging) flooding is expected to occur, on average, more than 10 times as often as it does today.





\$B-disasters trending up





Building a Climate Ready Nation is NOAA's Priority



Priority 1: “Ensure NOAA is seen as the **primary authoritative provider of climate information** and services. From the individual to the business to the tribe to the government, NOAA should be the agency that people turn to for reliable, accessible, relevant, actionable, easy-to-use climate information.”

*–Dr. Rick Spinrad
September 30, 2021*

***Dedicated to Delivering a
Climate Ready Nation by 2030***



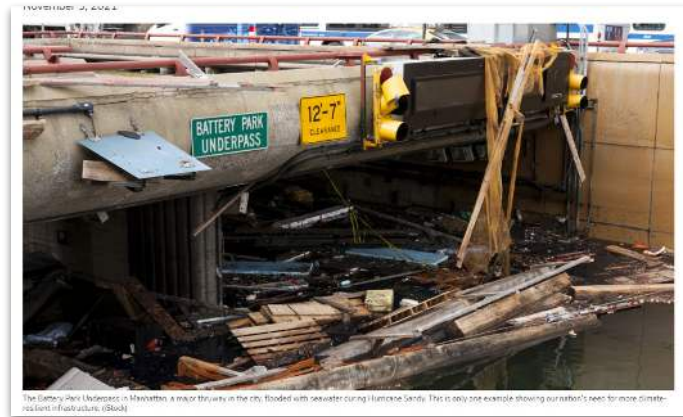
Broadband Equity, Access, and Deployment (BEAD) Program Overview

- NTIA and NOAA partnered to create guidance for climate resilience in the Notice of Federal Funding Opportunity (NOFO)
 - **What:** Demonstrate how you will design, build, and operate the broadband in a weather and climate resilient way
 - **How:** Use reliable information for climate and weather risks to:
 - Identify,
 - Assess, and
 - Plan for them (e.g., avoid or mitigate)



Climate Resiliency Expectation and Evaluation Criteria

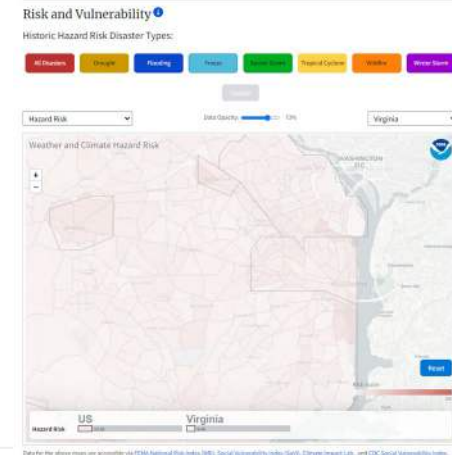
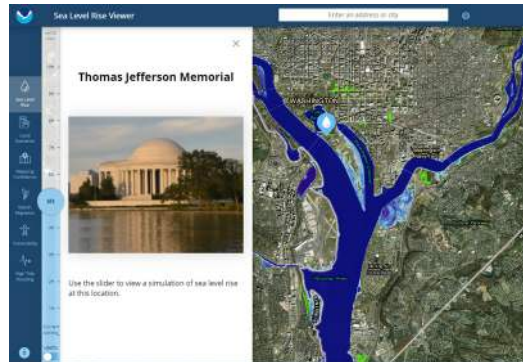
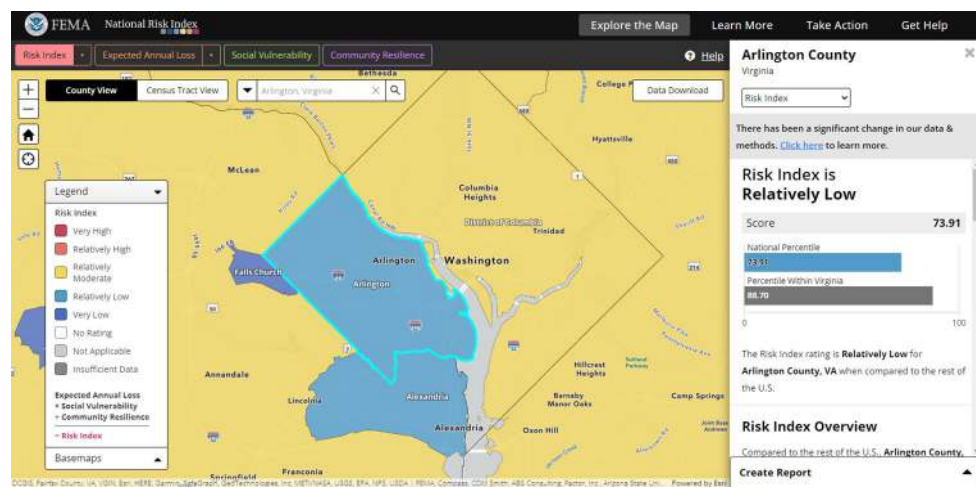
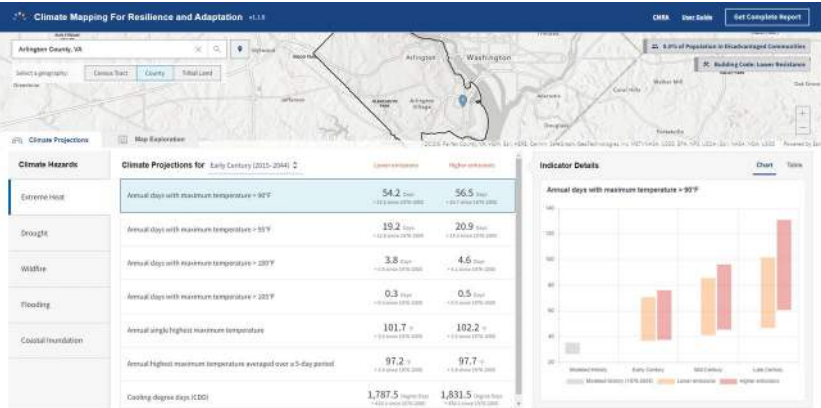
- 1. Identify the geographic areas that should be subject to an initial hazard screening for current and future weather- and climate-related risks and the time scales for performing such screenings;*
- 2. Identify which weather and climate hazards may be most important to account for and respond to in these areas and over the relevant time horizons, utilizing the tools and resources recommended below or other resources available to the applicant;*





Climate Resiliency Expectation and Evaluation Criteria (Continued)

3. ***Characterize any weather and climate risks to new middle mile infrastructure*** deployed using BEAD Program funds for the 20 years following deployment;
4. ***Identify how the proposed plan will avoid and/or mitigate*** the weather and climate risks identified; and
5. ***Detail the applicant's plans for periodically repeating this process over the life of the project*** to ensure that evolving risks are understood, characterized, and addressed, and that the most up-to-date tools and information resources are utilized.





NOAA's Tools and Resources

- NOAA's 2022 state climate summaries: <https://statesummaries.ncics.org/>
- NOAA's Disaster and risk mapping tool: <https://www.ncdc.noaa.gov/billions/mapping>
- NOAA's Storms event database: <https://www.ncdc.noaa.gov/stormevents/>
- NOAA's Climate Explorer: <https://crt-climate-explorer.nemac.org/>
- NOAA's Digital Coast: <https://coast.noaa.gov/digitalcoast/>
- NOAA/interagency Climate Mapping for Resilience and Adaptation: <https://resilience.climate.gov/>



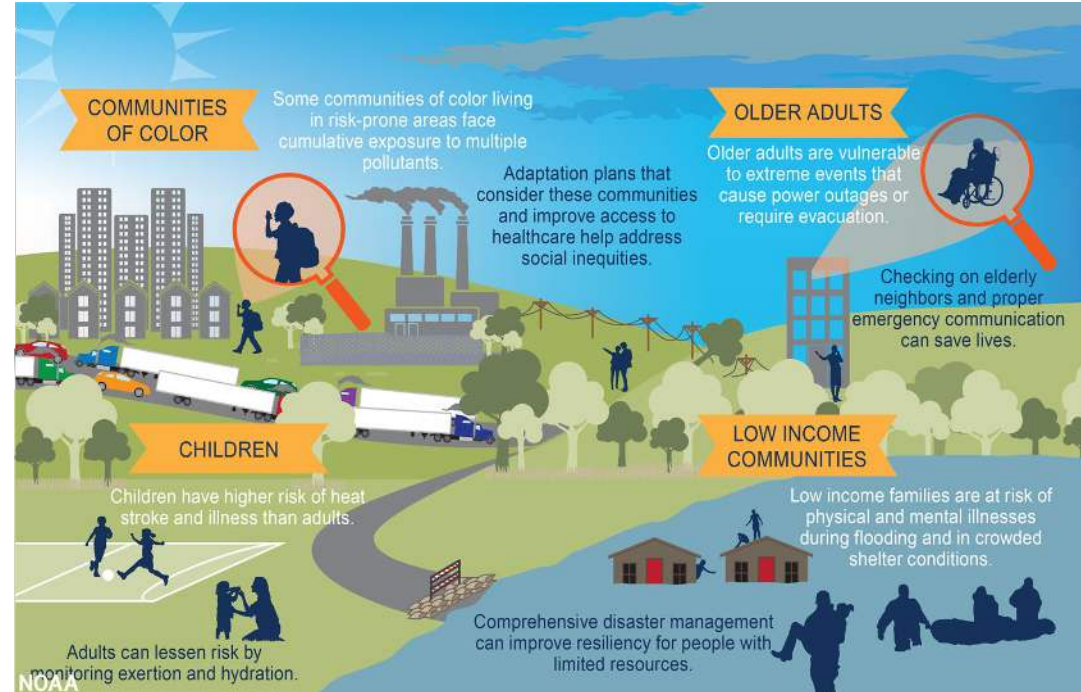
NOAA's Tools and Resources (Continued)

- National Weather Service's Weather Forecast Offices:
<https://www.weather.gov/srh/nws-offices>
- Regional Climate Centers: <https://www.ncei.noaa.gov/regional/regional-climate-centers>
- Regional Climate Services Directors:
<https://www.ncei.noaa.gov/regional/regional-climate-services-directors>
- Academic and other partners under NOAA's RISA program:
<https://cpo.noaa.gov/Meet-theDivisions/Climate-and-Societal-Interactions/RISA/RISA-Teams>



Other Tools

- 2018 National Climate Assessment (<https://nca2018.globalchange.gov/>)
- FEMA's National Risk Index (<https://hazards.fema.gov/nri/learn-more>)
- FEMA's flood risk (<https://msc.fema.gov/portal/home>)
- State climatologists (https://stateclimate.org/state_programs/)





Thank you

Benjamin DeAngelo

ben.deangelo@noaa.gov

@BenDeAngelo





Building in Climate Resiliency

Moderator:



William Marx
Government Affairs
Manager
DZS



Russell Hanser
Associate
Administrator
NTIA



Glen Howie
Director
Arkansas Broadband
Office



Thomas Tyler
Deputy Director
Louisiana Broadband
Office



Lessons Learned from Previous Broadband Grant Programs

Moderator:



Nathan Weber
VP of Engineering
Vantage Point



Erin Scarborough
SVP Fiber Broadband
Sales & Marketing
AT&T



Teresa Ferguson
Senior Director
Broadband and
Infrastructure Funding
NRTC



Sponsor Remarks



Geoff Burke

Senior Vice President of
Product Marketing and
Government Affairs

DZS



60 Year Ago...



THE Jetsons





Fast Forward 60 Years



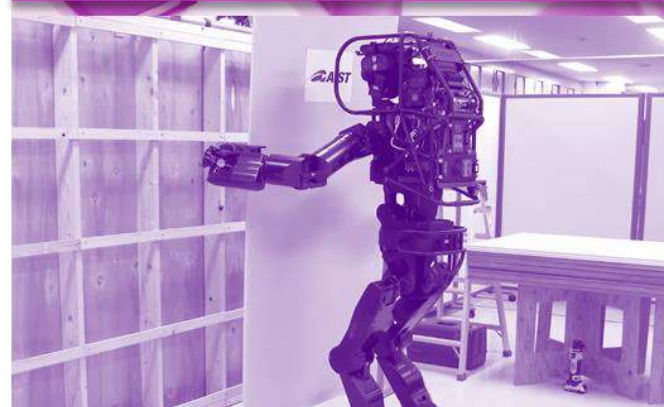
HD Video Conferencing



IOT / Smart Home



Metaverse



Robotics



Artificial Intelligence



AR / VR / XR



A Noble Cause





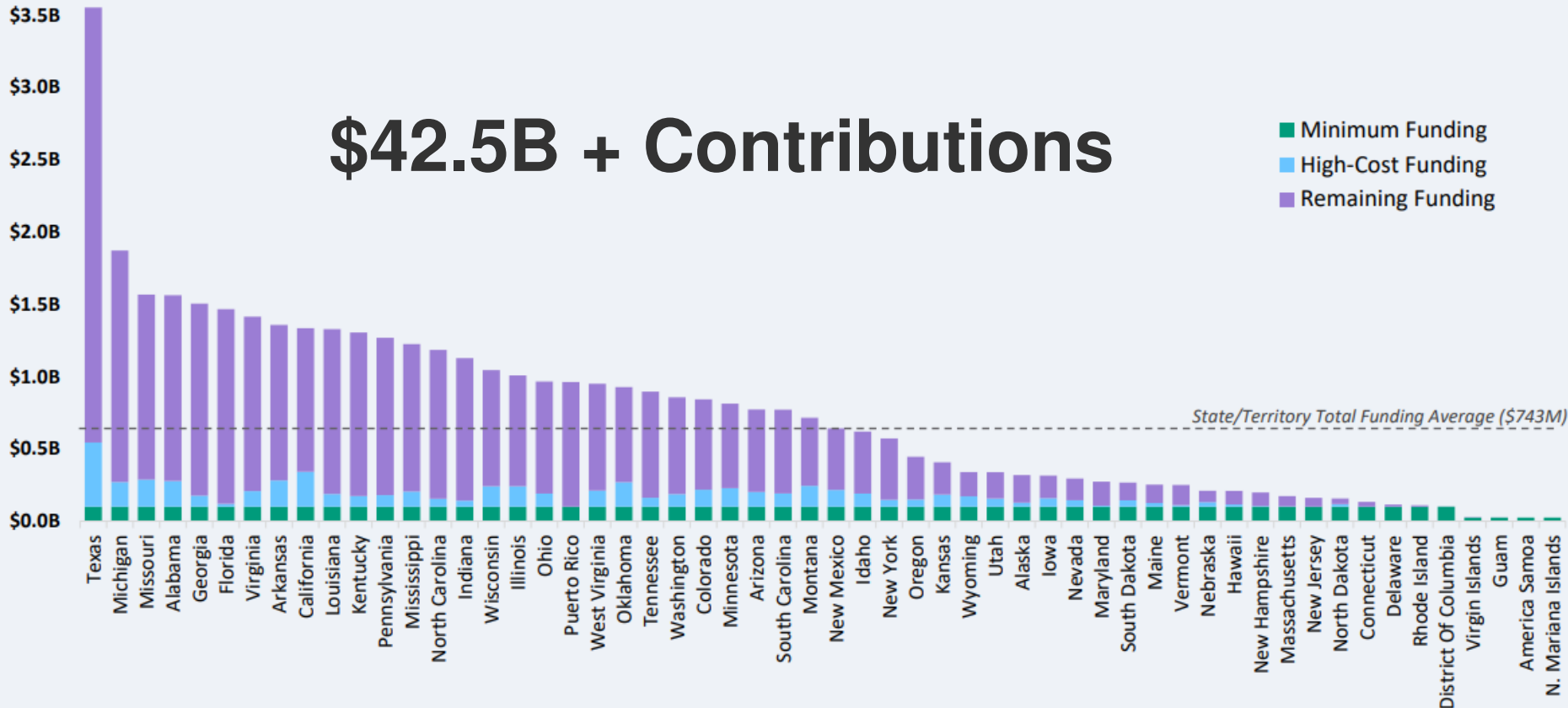
A Noble Cause



Total Estimated BEAD Funding by State/Territory

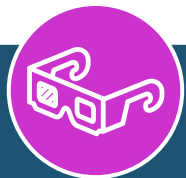
\$42.5B + Contributions

- Minimum Funding
- High-Cost Funding
- Remaining Funding





Let's Do It Right



Look at the Big Picture

- Defines community trajectory
- Defines YOUR trajectory



Be Strategic

- BEAD a subsidy not a strategy
- Keep an eye on OPEX
- Middle Mile is Critical



Invest with the Future in Mind

- Be an “Experience Provider”
- Choose technology for the long run



Who Is...



HQ in Dallas, Texas

A global leader in **access**, **optical** and **cloud-controlled software defined** solutions

400+
CUSTOMERS

70+
COUNTRIES

70+ Million
CLOUD CONNECTED
HOMES/ BUSINESS

Access
EDGE

Subscriber
EDGE

Optical
EDGE

Cloud
EDGE

Giving our customers a **Competitive EDGE**

- ▶ Agile
- ▶ Cloud Native
- ▶ Open
- ▶ Visionary



Who Is...
DZS ?

Customers (30 of Top 50 Telecoms)





ILECs/Overbuilder/Elec Coops Customers Across the USA

Who Is... **DZS** ?





In the Network



60,000+
OLT Ports



20,000,000+
ONT / WiFi Devices



70,000,000+
Cloud Subscribers



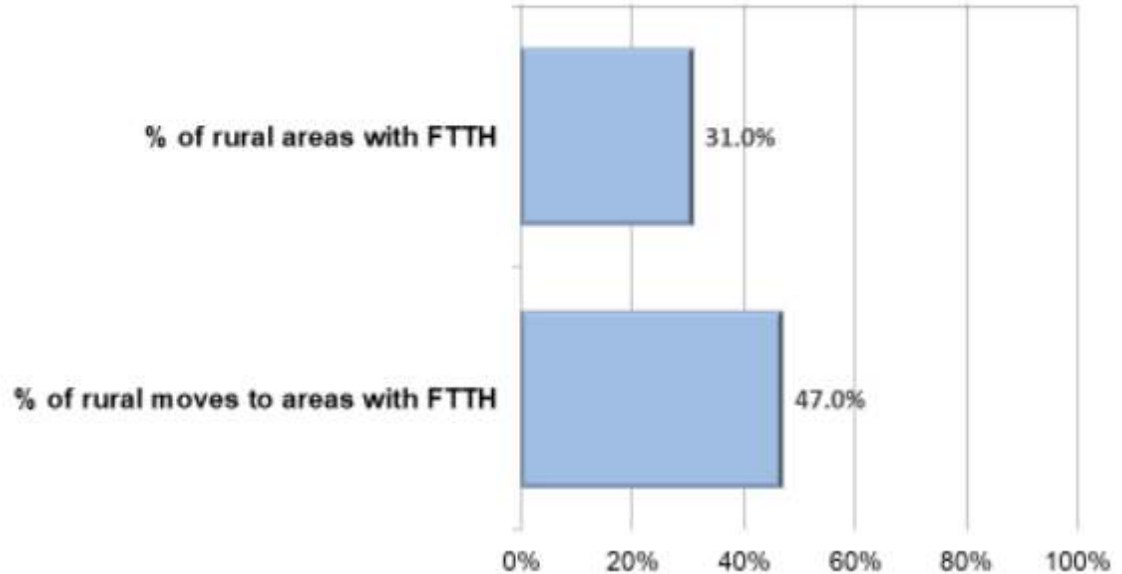
Look at the Big Picture

- Defines community trajectory
- Defines YOUR trajectory

Let's Do It Right



Rural Moves Are Biased To FTTH Availability

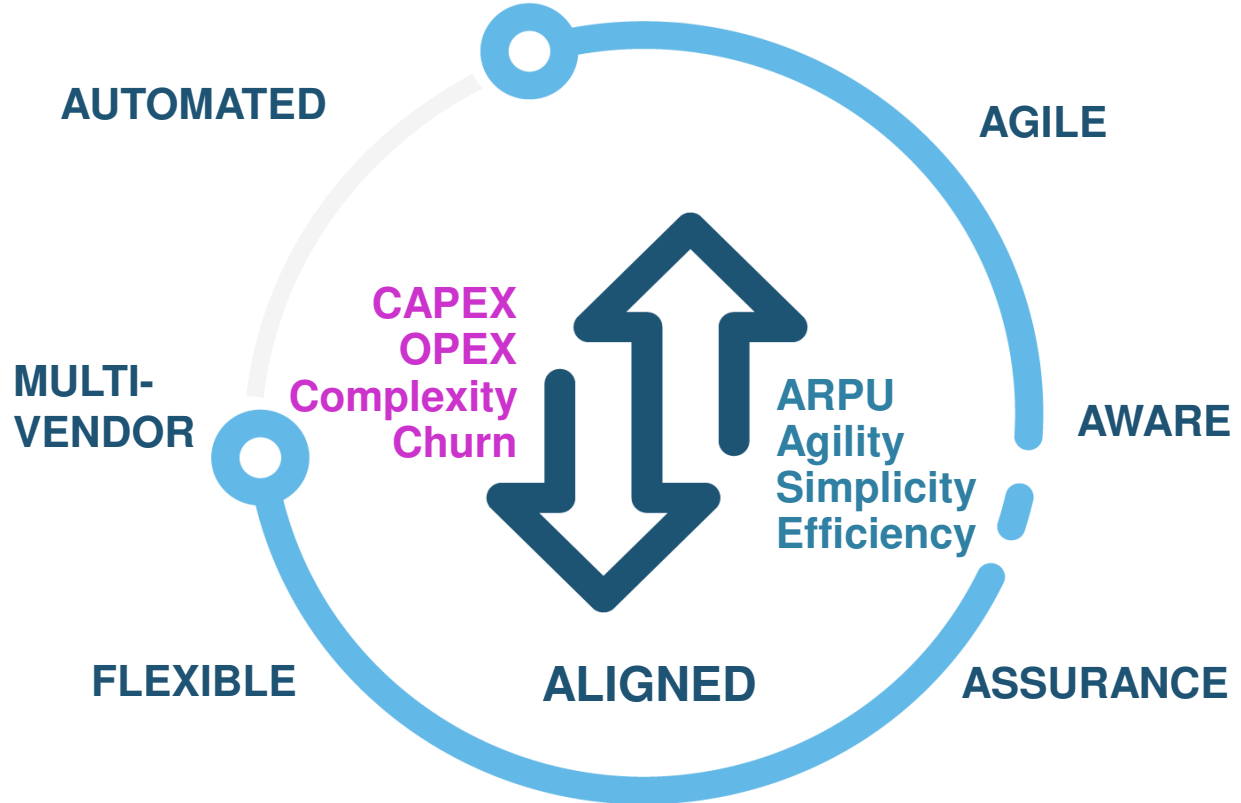




Be Strategic

- BEAD a subsidy not a strategy
- Keep an eye on OPEX
- Middle Mile is Critical

Let's Do It Right

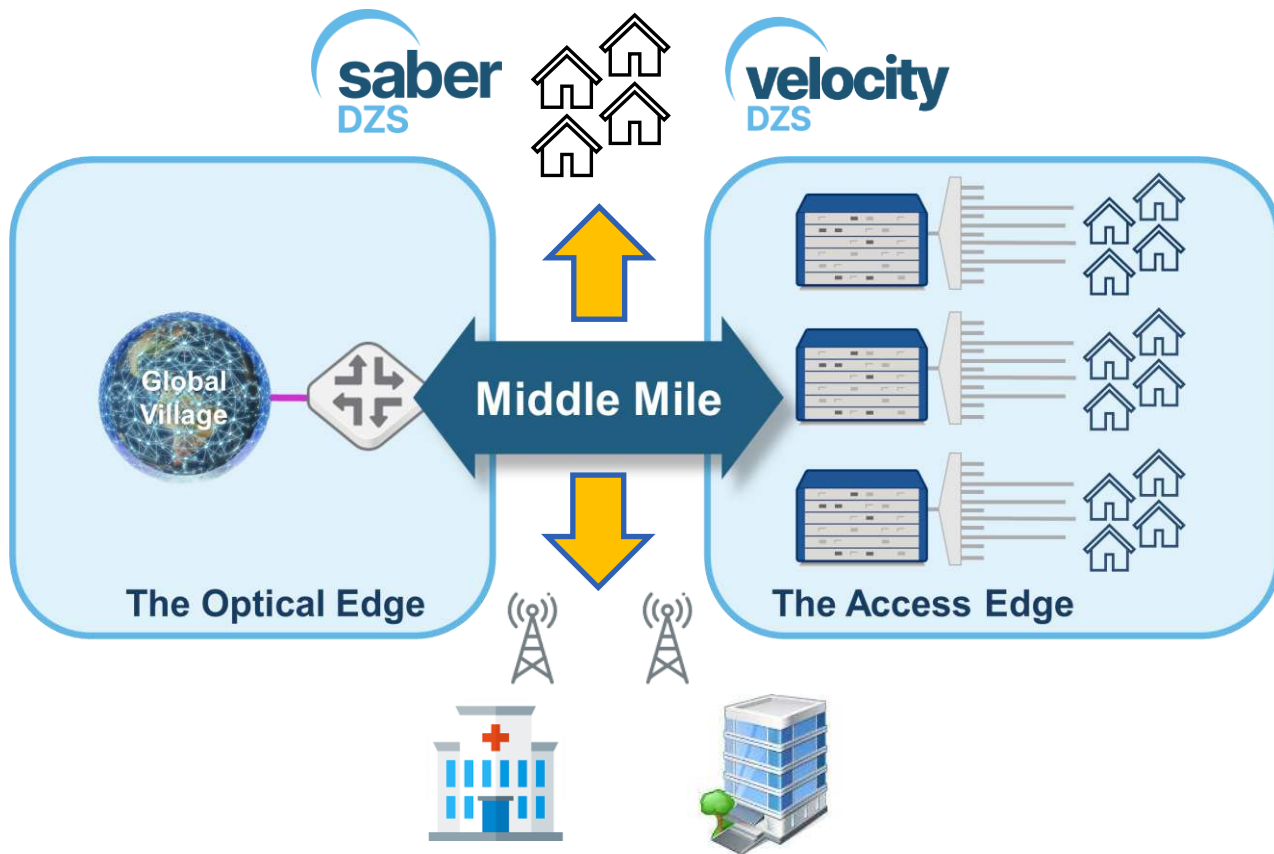


Let's Do It Right



Be Strategic

- BEAD a subsidy not a strategy
- Keep an eye on OPEX
- Middle Mile is Critical





Invest with the Future in Mind

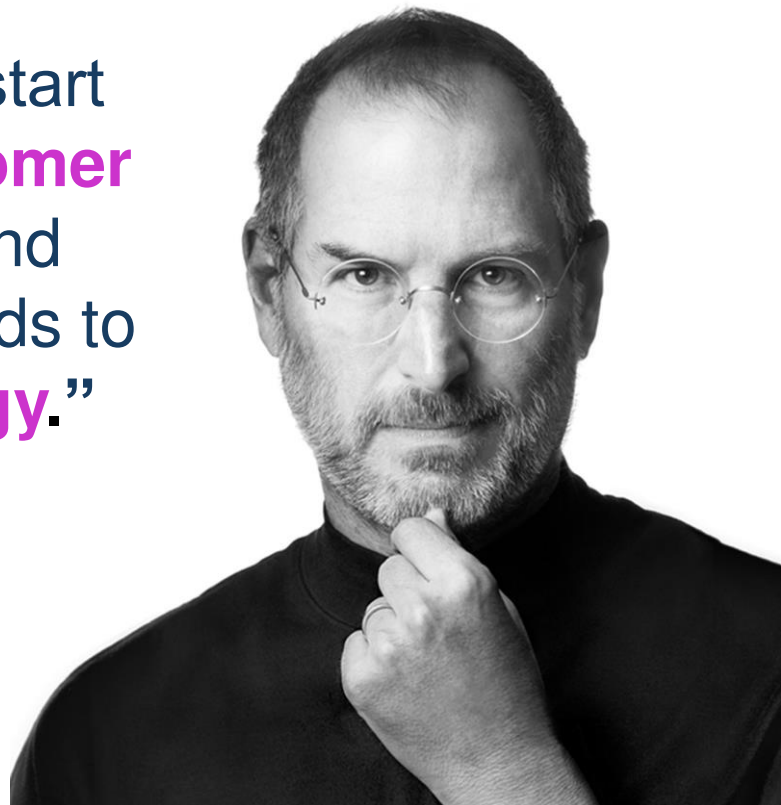
- Be an “Experience Provider”
- Choose technology for the long run

Let's Do It Right



“You have to start with the **customer experience** and work backwards to the **technology.**”

- Steve Jobs





Let's Do It Right



Invest with the Future in Mind

- Be an “Experience Provider”
- Choose technology for the long run

Service Evolution



Switching Capacity



Network Interfaces





Our Vision for BEAD Success





Thank You & Let's Do It Right!

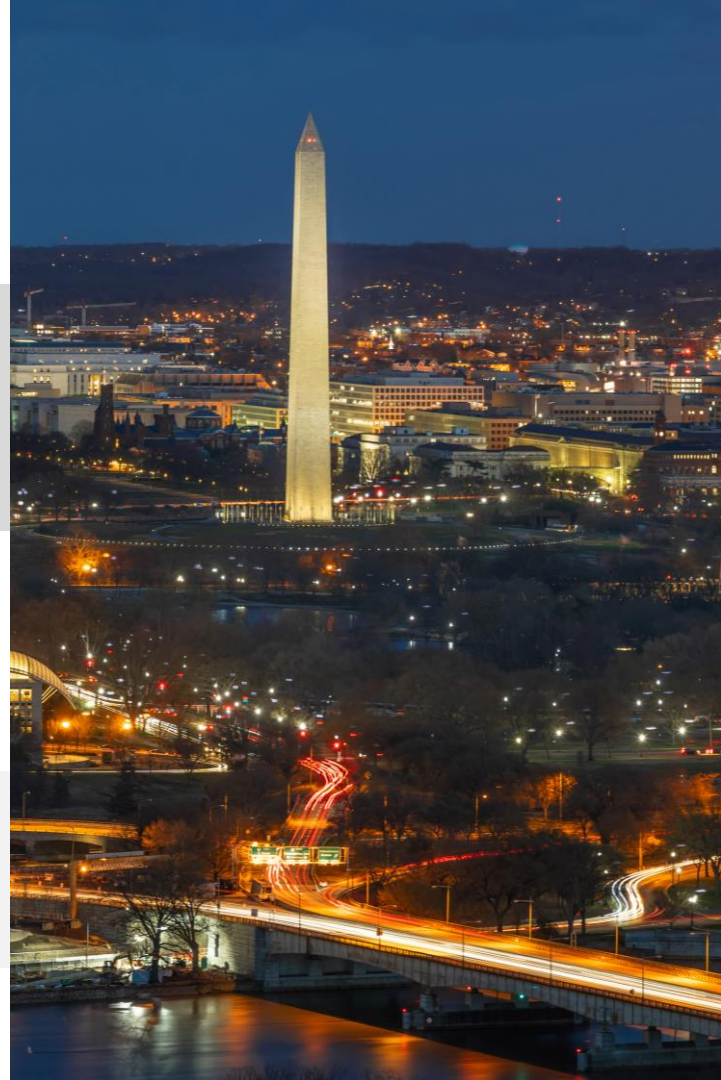
See You on the Show Floor
DZS Booth 14
Demonstrations Daily



Geoff Burke
SVP, Product Marketing
Geoff.Burke@DZSI.com



www.dzsi.com





The Importance of Supporting Anchor Institutions



John Windhausen, Jr.
Executive Director
**Schools, Health & Libraries Broadband
(SHLB) Coalition**



Anchor Institutions: The Key to BEAD Success

**John Windhausen
Executive Director
Schools, Health & Libraries
Broadband (SHLB) Coalition**



SHLB

SCHOOLS, HEALTH & LIBRARIES
BROADBAND COALITION

- **Public interest advocacy organization based in DC.**
- **Over 330 members (schools, libraries, higher ed, telehealth networks, state broadband officials, public interest groups, research & education networks, commercial companies, etc.)**
- **Mission: supporting open, affordable, high-quality broadband for anchor institutions and their communities.**

**Broadband
Equity,
Access and
Deployment
(BEAD)
(\$42.5 billion)**

To close the availability gap: "access to affordable, **reliable**, high-speed broadband is essential to full participation in modern life in the United States."

Program priorities:

- Unserved locations (No access to 25/3 Mbps)
- Underserved locations (No access to 100/20 Mbps)
- Eligible Community anchor institutions (those without access to gigabit connections)

(BEAD NOFO, p. 7)

**Challenging
the
Common
Wisdom**

Many observers say:

“By the time I finish connecting the unserved/underserved households, I won’t have any money left to connect the anchor institutions.”



But a deeper analysis shows there are (at least) six ways this is too simplistic.

**#1: “Strong
preference
for
connecting
anchors”**

The BEAD NOFO contains a strong preference for connecting anchor institutions to gigabit broadband:

“Eligible Entities [States] that demonstrate they will be able to ensure service to all unserved and underserved locations will be free to propose plans that use remaining funds in a wide variety of ways, but NTIA underscores its **strong preference** that Eligible Entities also ensure deployment of gigabit connections to community anchor institutions such as libraries and community centers that lack such connectivity.”

(BEAD NOFO p. 7)

Anchors are not just an afterthought.

**#2: Anchors
help to
connect the
unserved,
and sustain
them.**

If you are building a network to an unserved community that includes anchors, it would be uneconomic/wasteful to by-pass the anchors.

-
- Connecting the anchors at the same time as the households increases the long-term economic sustainability of the network.
 - Anchor institutions can serve the role of an “anchor tenant” on the network, contributing revenues that will make it easier for the grantee to offer affordable broadband to households.

#3: Anchors can provide to Middle Mile backhaul.

Anchor institutions can provide open access, Middle Mile backhaul that reduce the costs of providing last mile service to unserved communities.

- “This [providing gigabit service to community anchors] can potentially include deployment of Middle Mile Infrastructure where the Middle Mile Infrastructure is in or through any area required to reach interconnection points or otherwise to ensure the technical feasibility and financial sustainability of an Unserved Service Project or an Underserved Service Project.” (BEAD NOFO FN 44)

#4: The 80/20 rule.

Applicants for BEAD funding must demonstrate that at least 80% of the service area consists of unserved locations.

Anchors can be served with the remaining 20%.

**#5: Funding
wireless
networks can
leave money
available for
anchors.**

While the BEAD program has a preference for fiber, States are given the flexibility to fund wireless projects where economically feasible.

“The framework set out below will provide Eligible Entities flexibility to pursue deployments in the manner best suited to their populations – including, for example, the deployment of Wi-Fi service within multi-family buildings.”

(BEAD NOFO, p. 7)

States can ensure there is money left over to connect anchors by funding fixed wireless connectivity when it is more cost-effective than fiber.

**#6: Planning
first, then
connect
anchors.**

The BEAD NOFO does NOT say States must connect all the unserved/underserved locations before connecting the anchors, it says you must have a PLAN to connect the unserved/underserved first.

States can fund gigabit connections to anchors early as long as it is part of the plan to connect the unserved/underserved.

**#7: Anchors
tell good
stories.**

The Biden Administration and Governors often tout the benefits of broadband for education, telehealth, public safety, and economic growth.

How ironic would it be if the BEAD program doesn't connect the very schools, hospitals and public safety centers that have been highlighted.

Connecting anchor institutions creates positive media attention and community support for these investments.

**#8: Anchors
care about
the
community.**

Definition of Anchor Institution:

The term “community anchor institution” means an entity such as a school, library, health clinic, health center, hospital or other medical provider, public safety entity, institution of higher education, public housing organization, or community support organization **that facilitates greater use of broadband service by vulnerable populations, including, but not limited to, low-income individuals, unemployed individuals, children, the incarcerated, and aged individuals.**

(BEAD NOFO p. 11)

Anchor- Enabled Wireless Networks

**New initiative within SHLB to promote wireless extensions from anchor institutions to the surrounding community.
("To and Through")**

- Research report and cost model written by Dr. Raul Katz issued in August.
- Finds that schools partnering with WISPs can connect households much cheaper than distributing hot spots.
- Jointly sponsored by SHLB and OTI/New America.

THE “TO AND THROUGH” OPPORTUNITY:

An Economic Analysis of Options to Extend Affordable Broadband to Students and Households via Anchor Institutions



**Economic analysis, Cost Calculation Toolkit
and Public Policy Implications**

Dr. Raul Katz

Telecom Advisory Services LLC



SHLB
SCHOOLS, HEALTH & LIBRARIES
BROADBAND COALITION



**OPEN
TECHNOLOGY
INSTITUTE**

	CAPEX	OPEX (ANNUAL)	NPV (OVER 5 YEARS)	COMMENTS
1. Purchase public LTE service from a commercial service provider	\$ 4,465,000	\$ 10,260,000 - \$ 6,840,000	\$ (46,770,000) - \$ (32,688,00)	<ul style="list-style-type: none"> • CAPEX is based on acquiring wireless broadband Mi-Fi equipment • OPEX ranges are driven by alternative wireless plans (from \$ 45 to \$30) • Financials are calculated at full price, without considering any potential discounts and /or social responsibility offers
2. Contract a CBRS based WISP	\$ 871,175	\$ 248,000 - \$ 227,000	\$ (4,334,756)	<ul style="list-style-type: none"> • Reimbursement from WISP to anchor institution increases over time with commercial service penetration
3. Leverage CBRS spectrum to deploy an LTE private network (insource O&M)	\$ 3,027,086	\$ 206,327	\$ (4,728,587)	<ul style="list-style-type: none"> • Financials exclude other “soft” costs of self-provisioning such as insurance, staff training, administrative overhead, and any regulatory/legal costs to <p>69</p>
4. Leverage CBRS spectrum to deploy an LTE private network (outsource O&M)	\$ 3,027,086	\$ 412,300	\$ (6,429,468)	
5. Contract with a third-party integrator to deploy and operate the Wi-Fi network	\$ 899,824	\$ 742,000	\$ (7,015,000)	
6. Hybrid (Private LTE insource + Wi-Fi)	\$ 2,215,000	\$ 577,000	\$ (6,974,000)	<ul style="list-style-type: none"> • Assumes 50/50 service split between both networks

**Mapping –
will State
maps save the
day?**

**Many problems with FCC maps,
including that they largely ignore
anchor institutions.**

**State must develop an inventory of anchor
institutions.**

**States may (or may not) create their own
state maps – likely more reliable than FCC
maps.**

**Save the
Date!**

**SHLB AnchorNets Conference
Oct. 10-12, 2023
Marriott Crystal Gateway Hotel
Crystal City, VA**

**Featuring Showcases on Digital Equity,
Broadband Innovation, E-rate Reform,
Rural Health Care, USF Reform, Wireless
“to and through” case studies, and more.**

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Stretching BEAD Funds to the Hard-to-Reach with Fixed Wireless Network Technology

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